

Salwah Abdul Shukor

Senior Partner



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Overview

Salwah Abdul Shukor is a senior partner and head of the Corporate practice at Zain & Co. She has been practicing at Zain & Co. since 1994 and has been partner since 2000.

She has been cited as an industry “Leading Individual” (*Chambers Asia-Pacific* and *Legal 500*) and “Notable Practitioner” (*Chambers Asia-Pacific*).

She is experienced in advising on mergers and acquisitions, initial public offerings and private debt issuance, as well as in intellectual property advisory work; she also advises on film and media matters. And she advises on Shariah family matters including estate planning matters.

Experience

- **Seacorp Schroeder Smallcap Fund Berhad:** Advised on the first closed-end fund to be listed.
- **Kumpulan Guthrie Berhad:** Advised on the acquisition by Synergy Drive Sdn Bhd of all of its businesses to form the world’s largest listed oil palm plantation company, Sime Darby Berhad.
- **Petroliam Nasional Berhad:** Advised on its acquisition of all the equity interest held by The Dow Chemical Company in the Optimal Group at a transaction value of US\$600 million.
- **Petron Corporation:** Acted for the client in its acquisition of Exxon Malaysia’s downstream operations.
- **Various clients:** Advised on several notable programme issuances including the 25-year RM5 billion Infrastructure Notes Programme issued by Bank Pembangunan Malaysia Berhad, the Murabahah programme issued by Telekom Malaysia Berhad in 1997 (one of the earliest Islamic issuance programmes) and the Islamic Medium Term Notes Programme of up to RM2.2 billion issued by Penerbangan Malaysia Berhad.
- **SK Telecom Co Ltd:** Acted in an investment agreement with Green Packet Berhad and Telekom Malaysia Berhad to collaborate and develop next-generation LTE infrastructure.
- **Microsoft Malaysia:** Advised in respect of a copyright infringement case.

- **Multimedia Development Corporation Berhad:** Headed the team that drafted the Intellectual Property Manual commissioned by the client with the objective of increasing the appreciation of intellectual property awareness issues amongst MSC-status companies.
- **Confidential client:** Advising the purchaser on the acquisition of the franchise rights for a popular fast food chain in Malaysia.
- **Confidential client:** Advising on the client's proposed investment into a major online fashion retailer.

Film, Media and Intellectual Property

- **Film and media corporation:** Advising the promoters on equity raising in the film and media business and assisting with the formation of a private equity fund with a focus on Japanese popular IP and Media content.
- **Sakinah Productions / Let The Change Be (companies under the management of Yusof Islam group):** Assisting in the management of the IP portfolio for the group mainly in respect of developing strategy for the protection of IP rights including literary musical derivative rights, as well as reviewing of all IP related agreements with different counter parties.
- **EcoLoo AB/EcoLoo GreenTech Malaysia Sdn Bhd:** Assisting in the advisory, fund raising, collaborations and filings of the client's IP protection in China and Malaysia and advising on the filing of an international registration of the design rights.

Recognition

- *The Asia-Pacific Legal 500*, 2017–2019: Leading Lawyer in Corporate and M&A
- *The Asia-Pacific Legal 500*, 2018-2019: Ranked and recommended for Intellectual Property
- *IFLR 1000*, 2017–2019: Highly Regarded and Leading Lawyer in Capital Markets
- *Asialaw Profiles*, 2018-2019: Market-leading Lawyer in Corporate/M&A and Intellectual Property
- *Chambers Asia Pacific and Chambers Global*, 2018-2019: Ranked Lawyer for Corporate/M&A - Malaysia
- *Chambers Asia Pacific*, 2019: Corporate/M&A - "Salwah Abdul Shukor leads the firm's corporate practice and is well-versed in M&A and ECM matters. Clients benefit from her strong intellectual property and Shari'a law expertise."
- *Chambers Asia Pacific*, 2018: Corporate/M&A – "Salwah Abdul Shukor is lauded by clients as 'not only intelligent, but also warm, kind-hearted, honest, down-to-earth, humble and generous'."
- *Asialaw Profiles*, 2018: Corporate/M&A – "Professional, creative and business-minded".
- *Asialaw Profiles*, 2017: Leading Lawyer for Capital Markets, Corporate/M&A and Intellectual Property
- *Chambers Asia Pacific*, 2016: Corporate/M&A – "Salwah Abdul Shukor is a well-regarded practitioner who focuses on corporate transactions in addition to her IP and competition practice. [...] Interviewees note that 'she is extremely knowledgeable'."
- *Chambers Asia-Pacific*, 2014–2015, Banking & Finance - "Clients 'would highly recommend her to anyone'."
- *The Asia-Pacific Legal 500*, 2013–2014, Corporate and M&A - "Team Head Salwah Abdul Shukor is 'willing to go the extra mile; and an extremely tough negotiator'."
- *Chambers Asia-Pacific*, 2010, Corporate/M&A - "She is a respected practitioner in the market, rated for her 'sound technical expertise and spot-on legal knowledge'."

Activities and Affiliations

- Founder trustee of PRIDE Foundation, a foundation established for cancer awareness
- Adviser to the Chinese Film Association of Malaysia

Memberships

- Member, Bursa Malaysia Listing Committee, 2013 to present
- Member, Disciplinary Committee Panel of the Malaysian Advocates and Solicitors Disciplinary Board, 2010 to present
- Member, Medical Research Ethics Review Board of Institut Jantung Negara, 2008 to present
- Director, Board of UMW Holdings Berhad, 2017 to present
- Member, Integrity and Whistleblowing Committee of UMW Group, 2017 to present

Areas of focus

Practices

- Corporate

Education

- International Islamic University Malaysia, 1996, Diploma in Shariah Law and Practice
- University of Bristol, 1990, LLB (Hons),
 - Recipient of the Best Overseas Student award
 - Recipient of University of Bristol's Undergraduate Scholarship

Admissions and qualifications

- Called to the Bar, Malaysia, 1994
- Advocate and Solicitor, High Court of Malaya
- Registered Patent, Trade Mark and Design attorney, Malaysia